



Supervisory Coaching Skills

Ideal for the financial services environment

At the end of the two day programme (including pre-course work, delegates will be able to:

1. Explain FSA T&C requirements, TCF and key objectives
2. Assess skills accurately using an observation aid
3. Prioritise the adviser's development needs
4. Conduct constructive feedback meetings with the adviser to develop areas of weakness and build on strengths
5. Conduct effective role-play simulations
6. Use Key Performance Indicators to indicate trends and potential development needs
7. Accurately identify development needs
8. Draw up suitable action plans to address both knowledge and skills
9. Demonstrate appropriate methods of coaching

Under FSA guidance, all advisors who carry out regulated activities must be appropriately supervised. In addition, supervisors of advisers must:

"have the necessary coaching and assessment skills to act as a competent supervisor and assessor."

For existing supervisors, they must be able to show this competence has been maintained.

Archer Training's successful Supervisory Programme will do this for you

Pre Course reading and podcasts

2 Day Workshop with Assessment

Personal Development Plan

Call or email now to discuss how we can tailor the workshop for you



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